

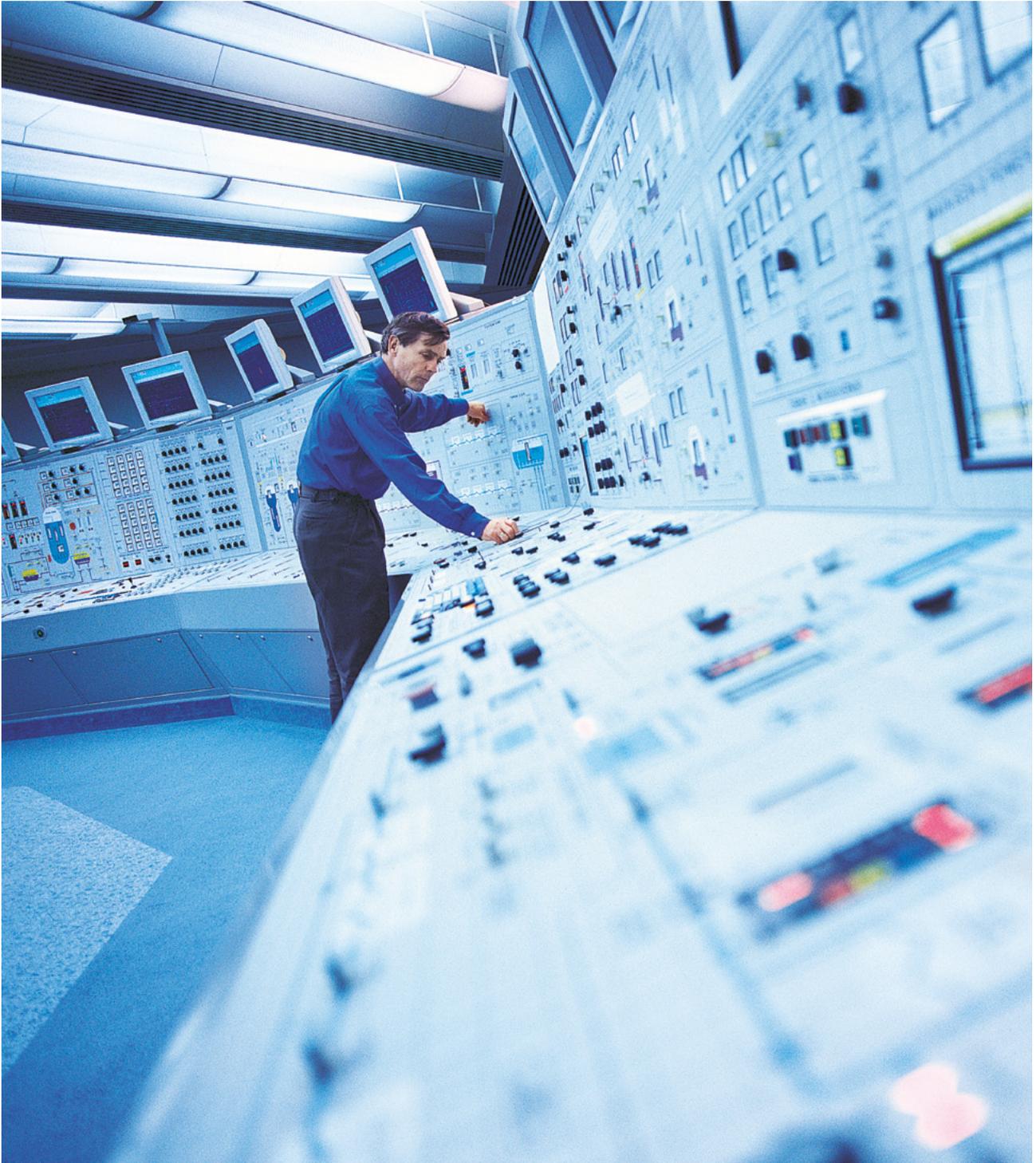


BENEFITS OF THE INDUSTRIAL CYBERSECURITY CENTER

MEMBERSHIP 2021

“The Global Ecosystem to share Knowledge and Experiences
on Industrial Cybersecurity”





2021 EDITION

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The Industrial Cybersecurity Center (CCI) is an independent, non-profit organization, whose mission is to promote and contribute to the improvement of Industrial Cybersecurity, in a context in which organizations in sectors such as manufacturing or energy play a critical role in the construction of today's Society, as the mainstays of the welfare state. CCI faces this challenge through the development of research and analysis activities, generation of opinion, preparation and publication of studies and tools, and exchange of information and knowledge, on the influence of both technologies, including their processes and practices, and individuals, with regard to risks -and their management- derived from the integration of industrial processes and infrastructures in Cyberspace

CCI is, today, the ecosystem and the meeting point of entities -private and public and of professionals affected, concerned or busy with Industrial Cybersecurity; and it is also the Spanish-speaking reference for the exchange of experiences and the dynamization of the sectors involved in this field

TIPS

Alt+Left arrow to return to the previous view after going to a hyperlink.

Click on our icon  and visit our website.

By **clicking** on the **flags on the front page**, you will be able to see the CCI activity in each of these countries.

By **clicking** on the **heading title** you will return to the index.



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INTRODUCTION

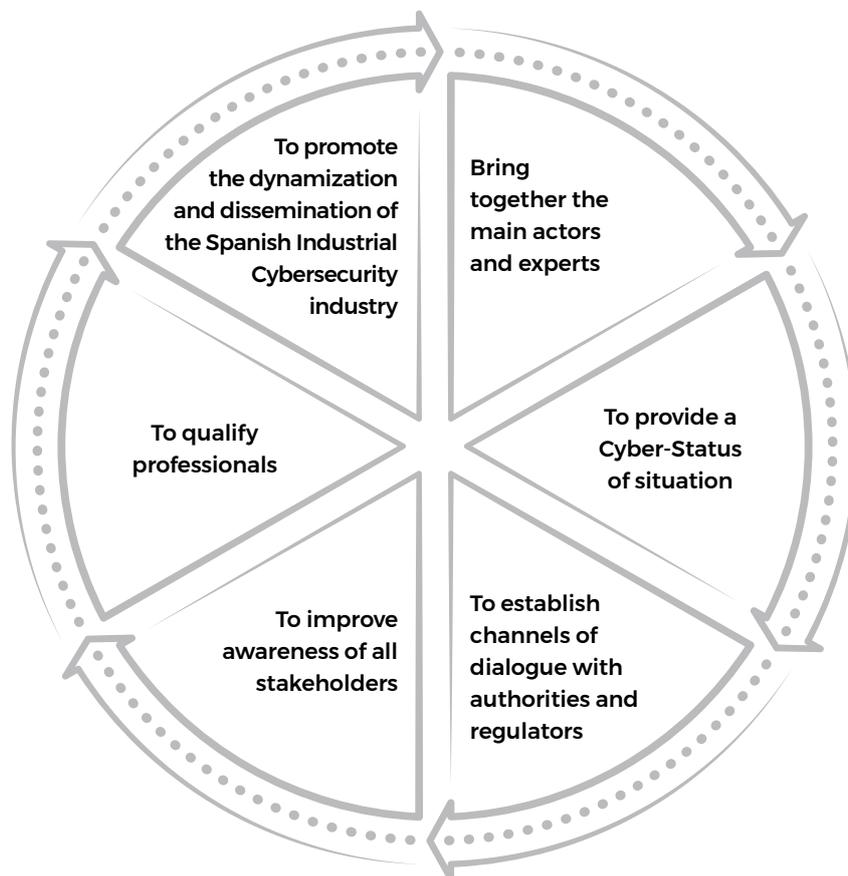
The **Industrial Cybersecurity Center (CCI)** is an independent, non-profit organization, whose mission is to promote and contribute to the improvement of Industrial Cybersecurity, in a context in which organizations in sectors such as manufacturing or energy play a critical role in the construction of today's Society, as the mainstays of the welfare state.

CCI faces this challenge through the development of research and analysis activities, generation of opinion, preparation and publication of studies and tools, and exchange of information and knowledge, on the influence of both technologies, including their processes and practices, and individuals, with

regard to risks -and their management- derived from the integration of industrial processes and infrastructures in Cyberspace.

CCI faces this challenge through the **development of research and analysis activities, generation of opinion, preparation and publication of studies and tools, and exchange of information and knowledge, on the influence of both technologies, including their processes and practices, and individuals**, with regard to risks -and their management- derived from the integration of industrial processes and infrastructures in Cyberspace.

To do this, the CCI has set the following objectives:





CCI LEADERSHIP

Global benchmark in the field of Industrial Cybersecurity

Independent non-profit organization, and the only Center dedicated to Industrial Cybersecurity in Spanish in all of Ibero-America

Leadership in the development of reference frameworks and good practices in the field of Industrial Cybersecurity

Organizer of the Global Congress on Industrial Cybersecurity and of the periodic events “La Voz de la Industria” dedicated to the promotion, training and promotion of Industrial Cybersecurity

Wide international presence
(Europe, Latin America, North America, and the Middle East)

Knowledge Teams of active members on specific areas of Industrial Cybersecurity

Publication of Studies, Reports and Analysis on Industrial Cybersecurity

CCI Industrial Cybersecurity Professional School, with workshops, courses and a Master’s degree: the first school created by and for Industrial Cybersecurity Professionals

Program for Recognition of Commitment to Industrial Cybersecurity. Tiered credentials with more than 600 industrial cybersecurity professionals



CCI BENEFITS

BENEFITS

The main benefits of being a CCI Member are described below:

WEEKLY INDUSTRIAL CYBERSECURITY NEWSLETTER

Organizations

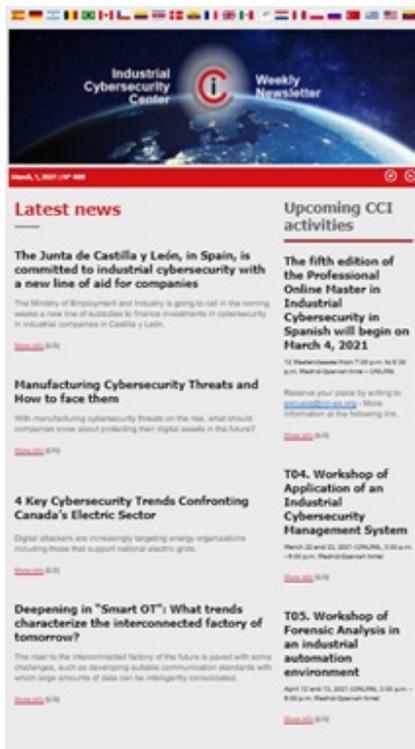
Active Member: Included

Active Member with subscription: Included

Professionals

Basic Member: Included

Professional Member: Included



- More than 3.000 subscribers
- Frequency: Weekly. 52 editions per year delivered every Monday. Two versions: Spanish and English.
- Distribution, by email.
- News section focused on the industrial cybersecurity news that occurred during the previous week.
- Section for both technical and informative documents, podcast or videos on industrial cybersecurity.
- Calendar of upcoming events related to industrial cybersecurity.
- It gathers the comments and thoughts related to the field coming from the Newsletter's Editor Team as well as of other Active Members.
- Schedule for the next training sessions in Industrial Cybersecurity at the CCI School.



CCI BENEFITS

EVENTS OF “THE INDUSTRY VOICE”

Organizations

Active Member: 1 free registration per event, and 50% off in the rest of the registrations

Active Member with subscription: 2 free attendees per event, and 50% off in the remaining attendees

Professionals

Basic Member: 25% off

Professional Member: 40% off

Structure:

- Presentation and introduction of the topic of the day, speakers, etc.
- Presentation on technology.
- Presentation on services.
- Presentation on concepts, knowledge, consulting, etc.
- Table debate between attendees and speakers.
- Wide possibility of networking.

CCI will hold 5 meetings of “The Voice of the Industry” in 2021.

Thematic planning (Dynamic depending on the evolution of the market, etc.):

- **May, Catalonia:** Experiences in the adoption of cybersecurity in Catalan industry.
- **June, Aragon:** Situation of industrial cybersecurity in Aragon.
- **June, Madrid:** Experiences in industrial digitization and its cybersecurity.
- **June, Euskadi:** Evolution of industrial cybersecurity in Euskadi.
- **September, Castilla La Mancha:** Evolution of Industrial Cybersecurity in Castilla La Mancha.





CCI BENEFITS

INTERNATIONAL CONGRESSES ON INDUSTRIAL CYBERSECURITY

Organizations

Active Member: 1 free attendee per event, and 50% off in the remaining attendees

Active Member with subscription: 2 free attendees per event, and 50% off in the remaining attendees

Professionals

Basic Member: 25% off

Professional Member: 40% off



CCI will hold 2 of its successful Industrial Cybersecurity conferences during 2021:

- July in Latin America, Buenos Aires (Argentina)
- September in Europe. Madrid (Spain)

CCI has reaped great successes with the thirteen editions of its International Congress on Industrial Cybersecurity. These have been held in:

- Madrid (Spain) 2013, 2014, 2015, 2016, 2017, 2018 and 2019
- Bogota (Colombia) 2014 and 2019
- Buenos Aires (Argentina) 2015
- Santiago de Chile (Chile) 2016
- Lima (Perú) 2017
- Quito (Ecuador) 2018.

More than 2.800 industry professionals have gathered in them, which, together with the quality of its content and speakers, has made this congress the most relevant and influential on the subject at an international level.



CCI BENEFITS

PROFESSIONAL SCHOOL OF INDUSTRIAL CYBERSECURITY

Organizations

Active Member: Active member discount

Active Member with subscription: Discount active member with subscription

Professionals

Basic Member: Basic discount

Professional member: Same discount than the Active Member

- The CCI has the first school focused exclusively on industrial cybersecurity, whose dual objective is to provide quality training for professionals with a practical approach and the flexibility that professionals and their organizations need
- The content of the master's programs, course and workshops of the CCI Professional School are based on the documentation published by CCI.
- The team of professors is composed of experts and ICC collaborators who have extensive experience in cybersecurity projects in industrial automation environments and strong international recognition.

The CCI School has already trained more than 600 students in its 3 years of activity.

CCI COLLABORATIVE PLATFORM

Organizations

Active Member: Included

Active Member with subscription: Included

Professionals

Basic Member: Not included

Professional member: Included

- The CCI has a collaborative platform online with exclusive access, which includes all the information, publications, works and analyses developed in the ecosystem.
- It is the electronic meeting point of the ecosystem with advanced capabilities for participations, forums, social network, videos, etc.





CCI BENEFITS

KNOWLEDGE TEAMS

Organizations

Active Member: Included

Active Member with subscription: Included

Professionals

Basic Member: Not included

Professional member: Included

Thematic knowledge teams. Focused on the aspects of Industrial Cybersecurity applied to a specific area/subject.

At present:

- Engineering/EPC
- Critical Industrial Infrastructures
- Smart OT
- Compliance and good governance

Expandable to other topics depending on the demand and interest of the members.

Activities:

- Identification of needs, requirements, and gaps in Industrial Cybersecurity.
- Development of opinión and reference content.
- Exchange of experiences and elaboration of lessons learned.
- Constitution of influence groups related to sectoral aspects of Industrial Cybersecurity with public bodies, and influence on regulations.
- Sharing and Exchange of information with other groups / teams.

REPORTS, ANALYSIS, DOCUMENTS AND DELIBERABLES

Organizations

Active Member: 50% off in each deliverable and 2 free deliverables from previous years

Active Member with subscription: All documents.

Professionals (Deliverables for personal use only)

Basic Member: 10% off in each deliverable

Professional member: 2 free deliverables to choose, and special price for Professionals in the rest of deliverables

The CCI publishes annually some high-quality documents, reports and in-depth studies on the Industrial Cybersecurity topic.

These documents have a price of between 450€ and 250€ depending on the magnitude of these.

During this annuity the following deliverables are planned:

- Status of sectoral and regional Industrial Cybersecurity in Spain.
- Status of Industrial Cybersecurity in Uruguay and the USA.
- Technical platform for cybersecurity requirements for industrial projects.
- Technical platform for high impact industrial cybersecurity incidents.
- Cybersecurity in the life cycle of an industry 4.0 project.



CCI BENEFITS

PRESENCE IN THE CCI SERVICES AND SOLUTIONS CATALOG

Organizations

Active Member: Included

Active Member with subscription: Included

Profesionals

Basic Member: Not included

Professional member: Not included

CCI has created a Catalog of Services and Solutions that is the **only reference of these characteristics, for this highly specialized sector.** It is periodically updated, in order to remain **the essential reference guide, in the search for Industrial Cybersecurity products and services.**

DISSEMINATION OF INFORMATION ON DEMAND ON CCI SOCIAL NETWORKS: TWITTER, LINKEDIN

Organizations

Active Member: Included

Active Member with subscription: Included

Profesionals

Basic Member: Not included

Professional member: Included

CCI is very active on social media and other online channels, with a large following on LinkedIn, Twitter and its corporate blog.

- Possibility of disseminating information on demand from active members, regarding events, relevant news and information in general.





CCI BENEFITS

MULTIDISCIPLINARY COURSE ON INDUSTRIAL CYBERSECURITY AND CRITICAL INFRASTRUCTURE PROTECTION

Organizations

Active Member: 40% off in first attendee

Active Member with subscription: 1 free attendee

Professionals

Basic Member: 25% off

Professional member: 40% off

During this year, a new edition of the 'Multidisciplinary Course on Industrial Cybersecurity and Protection of Critical Infrastructures' organized by the CCI, is planned. This course allows participants to know the latest developments regarding the state of the art of Critical Infrastructure Protection, and Industrial Cybersecurity throughout the world, both in terms of legislation and regulations, as well as standards, initiatives, frameworks management and applicable technologies, thus achieving a global vision of security management in this type of organizations. At the end of this, participants are able to clearly establish the next steps to follow to ensure proper supervision, management, and implementation of the necessary industrial cybersecurity measures, appropriate to each environment.

NETWORKING / PROFESSIONAL RELATIONSHIPS

Organizations

Active Member: Included

Active Member with subscription: Included

Professionals

Basic Member: Not included

Professional member: Included

- The maximum representation of the different industry players (end users, manufacturers, consultants, engineering firms, integrators, universities, technology centers, etc.) in the CCI as a benchmark for Industrial Cybersecurity, makes it an excellent forum to establish the High-value professional relationship necessary to foster and promote the exchange of knowledge, experiences, and approaches in this field.
- The open, independent and highly knowledgeable nature of the CCI favors the establishment of collaborations and relationships among its members.
- Regular meetings between the great professionals of the sector through our events, knowledge teams and activities, facilitate the creation of circles of trust, which in many cases materialize in joint business projects and initiatives.



CCI BENEFITS

PICTURES AND COMMUNICATION

Organizations

Active Member: Included

Active Member with subscription: Included

Professionals

Basic Member: Not included

Professional member: Not included

- Active members can use the CCI corporate logo to show their membership, by posting it on their web portal, or by using it on any printed material. This logo represents leadership in knowledge, showing the industry that you are part of an elite group that cares, studies, analyzes, drives and promotes Industrial Cybersecurity



PROGRAM OF RECOGNITION OF THE COMMITMENT TO INDUSTRIAL CYBERSECURITY

Organizations

Active Member: Level Access Green and Black

Active Member with subscription: Green Level Access and Black

Professionals

Basic Member: White Level Access

Professional member: Green and Black Level Access

- The CCI has a credential program that promotes the recognition of those professionals in its ecosystem who are busy and concerned about industrial cybersecurity and the consequences of “cyber”.
- The CCI credentials are already a quality reference among professionals in the sector, becoming a selection criterion in project specifications related to industrial cybersecurity.
- The program already has more than 600 professionals since it was launched in 2017.



COMPARATIVE CATALOG OF BENEFITS FOR MEMBERS

ORGANIZATIONS

Typical Active Members are the End Users of the Energy, Transportation, Chemical, Food, Water, Pharmaceutical, etc., Manufacturers of Industrial Systems and Safety Devices, Engineering and Integators, Consultants, Universities or Technology Centers, among others.

Matrix of Benefits (2021)	Organizations	
	Active Member	Active Member with Subscription
Industrial Cybersecurity Weekly Newsletter		
Own events: The voice of the industry (May - Catalonia, June - Euskadi - Aragon - Madrid - Castilla La Mancha full time 90-100 estimated attendees)	1 attendee per event and 50% discount on other attendees	2 attendees per event and 50% discount on other attendees
International Congress of Industrial Cybersecurity. July in Latin America and September in Europe (Madrid)	1 attendee per event and 50% discount on other attendees	2 attendees per event and 50% discount on other attendees
Training at the CCI Professional School of Industrial Cybersecurity	Special Price Active CCI Member	Special Price Active CCI Member with Subscription
Participation in Collaborative Platform		
Knowledge teams (fase-to-face and collaborative platform)		
Deliverable: Cybersecurity in the Supply Chain of Industrial Digitization	50% discount	
Deliverable: Study on the coordination and management of industrial cybersecurity incidents	50% discount	
Platform: High Impact Industrial Cybersecurity Incidents Scenarios	50% discount	
Platform: Cybersecurity requirements for industrial projects	50% discount	
CCI Publications Library	2 deliverables from previous years	Access to all documents
Presence in the CCI Suppliers, Services and Solutions Catalog		
Dissemination of information on demand on CCI Social Networks		
Multidisciplinary Course of Industrial Cybersecurity and Protection of Critical Infrastructures (November)	40% discount on 1 st attendee	1 free attendee
Collaboration with others organizations, institutions, Networking / Professional Relations, etc.		
CCI image usage		
CCI's Commitment to Industrial Cybersecurity Recognition Program	Access to top-level credentials	Access to top-level credentials
Annual Fee Cost for Industrial Organizations	400 €	1.400 € *
Cost of Annual Fee for Suppliers	500 €	1.500 € *
Annual Fee Cost for Professionals	-	-

*Note: Organizations with more than 1.000 employees will have an increase of 1.000€



PROFESSIONALS

Matrix of Benefits (2021)	Professionals	
	Basic Member	Professional Member'
Industrial Cybersecurity Weekly Newsletter	✓	✓
Own events: The voice of the industry (May - Catalonia, June - Euskadi - Aragon - Madrid - Castilla La Mancha full time 90-100 estimated attendees)	25% discount	40% discount
International Congress of Industrial Cybersecurity. July in Latin America and September in Europe (Madrid)	25% discount	40% discount
Training at the CCI Professional School of Industrial Cybersecurity	Basic Member Price	Special price Member professional (same as active member)
Participation in Collaborative Platform		✓
Knowledge teams (fase-to-face and collaborative platform)		✓
Deliverable: Cybersecurity in the Supply Chain of Industrial Digitization	10% discount	Special price Member professional (same as active member)
Deliverable: Study on the coordination and management of industrial cybersecurity incidents	10% discount	Special price Member professional (same as active member)
Platform: High Impact Industrial Cybersecurity Incidents Scenarios	10% discount	Special price Member professional (same as active member)
Platform: Cybersecurity requirements for industrial projects	10% discount	Special price Member professional (same as active member)
CCI Publications Library	10% discount	2 deliverables
Presence in the CCI Suppliers, Services and Solutions Catalog		
Dissemination of information on demand on CCI Social Networks		
Multidisciplinary Course of Industrial Cybersecurity and Protection of Critical Infrastructures (November)	25% discount	40% discount
Collaboration with others organizations, institutions, Networking / Professional Relations, etc.		✓
CCI image usage		
CCI's Commitment to Industrial Cybersecurity Recognition Program	Access to white credentials	Access to top-level credentials
Annual Fee Cost for Industrial Organizations	-	-
Cost of Annual Fee for Suppliers	-	-
Annual Fee Cost for Professionals	0€	100€

*Note: Organizations with more than 1.000 employees will have an increase of 1.000€



RETURN VALUE

The economic value of being an CCI Member is evident, but in case there is still any doubt about the benefits received in exchange for your registration, below, you have **an estimate of the value of this based on minimum market costs and assuming that specialized knowledge was already within your reach.**

In the example, the case of a provider (higher fee) that purchases all the documents separately is analyzed, however, a similar calculation can be made for any of the different membership formulas:

Benefits Active Member with subscription	Required efforts	Market Value
Industrial Cybersecurity Weekly Newsletter	4 hours a week (156h.)	10.400€
Free assistance to all events of "The voice of the industry"	n/a	600€
Discount on Industrial Cybersecurity and Infrastructure Protection Course critics	n/a	1.350€
Discounts in training	n/a	2.000€
Free access to the Annual International Congress of Industrial Cybersecurity for two people	n/a	600€
Documents on Industrial Cybersecurity	144h	7.550€
Image and Communication	n/a	1.500€
SUMMARY		24.000 €



ORGANIZATIONS

BENEFIT SHEET FOR AN ACTIVE MEMBER

1. Industrial Cybersecurity Weekly newsletter
2. Own events: The voice of the industry
 - 1 attendee per event and 50% discount to the rest of attendees
3. International Industrial Cybersecurity Congresses (Madrid and Latin America – 2 days duration)
 - 1 attendee per event and 50% discount to the rest of attendees
4. Training at the CCI Professional School of Industrial Cybersecurity
 - Special price to active member of the CCI
5. Participation in Collaborative Platform
6. Knowledge teams (face-to-face and collaborative platform)
7. Deliverables (documents and / or tools and / or platforms):
 - 50% Discount
8. CCI Publications Library:
 - Two deliverables to choose from previous years
9. Presence in the Catalogue of suppliers, Services and Solutions of CCI
10. Dissemination of information on demand in CCI Social Networks
11. Multidisciplinary Course on Industrial Cybersecurity and Protection of Essential Services.
 - 40% Discount on the first assistant
12. Collaboration with other organizations, institutions, Networking/Professional Relations, etc.
13. Use of CCI image
14. CCI's Commitment to Industrial Cybersecurity Recognition Program
 - Access to higher level credentials



ORGANIZATIONS

BENEFIT SHEET FOR AN ACTIVE MEMBER WITH SUBSCRIPTION

1. Industrial Cybersecurity Weekly newsletter.
2. Own events: The voice of the industry.
 - 2 attendees per event and 50% discount to the rest of attendees
3. International Industrial Cybersecurity Congresses (Madrid and Latin America – 2 days duration).
 - 2 attendee per event and 50% discount to the rest of attendees
4. Training at the CCI Professional School of Industrial Cybersecurity.
 - Special price active member with ICC subscription
5. Participation in Collaborative Platform.
6. Knowledge teams (face-to-face and collaborative platform)
7. Deliverables (documents and 7 or tools and / or platforms).
8. CCI Publications Library:
 - Access to all documents.
9. Presence in the Catalogue of Suppliers, Services and Solutions of CCI.
10. Dissemination of information on demand in CCI Social Networks.
11. Multidisciplinary Course on Industrial Cybersecurity and Protection of Essential Services.
 - 1 free attendee.
12. Collaboration with other organizations, institutions, Networking/Professional Relations, etc.
13. Use of CCI image.
14. CCI's Commitment to Industrial Cybersecurity Recognition Program.
 - Access to higher level credentials



PROFESSIONALS

BENEFIT SHEET FOR A BASIC MEMBER

1. Industrial Cybersecurity Weekly newsletter
2. Own events: The voice of the industry.
 - 25% discount
3. International Industrial Cybersecurity Congresses (Madrid and Latin America – 2 days duration).
 - 25% discount
4. Training at the CCI Professional School of Industrial Cybersecurity.
 - Basic CCI member price
5. Deliverables (documents and / or tools and / or platforms):
 - 10% discount
6. CCI Publications Library:
 - 10% discount
7. Multidisciplinary Course on Industrial Cybersecurity and Protection of Essential Services.
 - 25% discount
8. CCI Commitment to Industrial Cybersecurity Recognition Program.
 - Access to white level credential



PROFESSIONALS

BENEFIT SHEET FOR A PROFESSIONAL MEMBER

1. Weekly Industrial Cybersecurity newsletter.
2. Own events: The voice of the industry.
 - 40% discount
3. International Industrial Cybersecurity Congresses (Madrid and Latin America – 2 days duration).
 - 40% discount
4. Training at the CCI Professional School of Industrial Cybersecurity.
 - Price CCI Professional Member (same as ICC Active Member)
5. Participation in collaborative Platform.
6. Knowledge teams (face-to-face and collaborative platform)
7. Deliverables (documents and / or tools and / or platforms)
 - Special professional price (persona use only)
8. CCI Publications Library:
 - Two deliverables to choose from
9. Multidisciplinary Course on Industrial Cybersecurity and Protection of Essential Services
 - 40% discount
10. Collaboration with other organizations, institutions, Networking/Professional Relations, etc.
11. CCI Commitment to Industrial Cybersecurity Recognition Program
 - Access to higher levels credentials

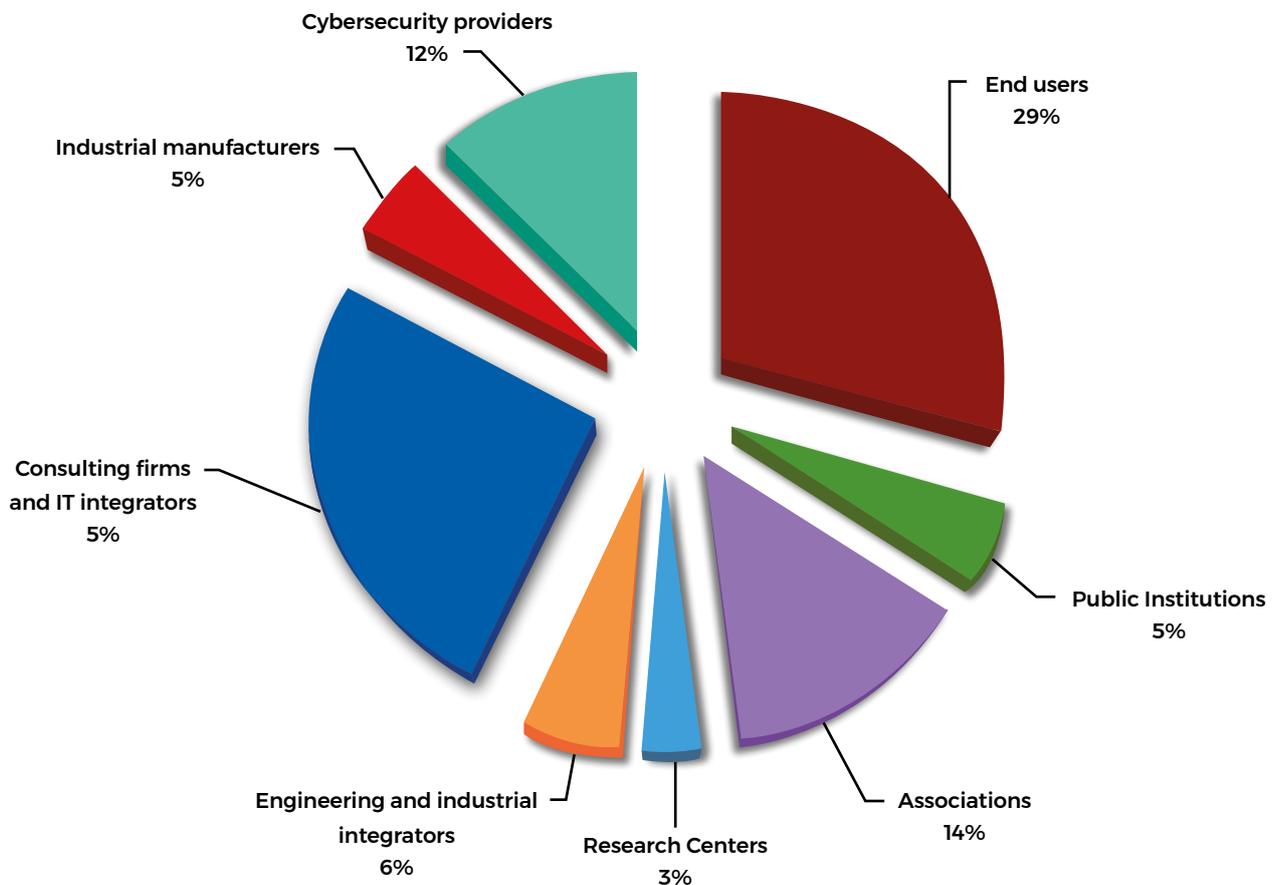


ABOUT THE CENTER

THE MEMBER ECOSYSTEM

The success of the Center and the achievement of its objectives depends on having the highest representation in the industrial sector involving all stakeholders: end users, manufacturers, engineering and integrators, consultants, government and academia.

This is another of the strengths of the Center that represents a milestone in the ICT and industrial sector: in just a few years of life, it has managed to involve more than 3,000 members, a team of regional coordinators and multidisciplinary experts of more than 40 professionals, and more than 30 sponsors of the main international organizations of reference from more than 40 countries (with the main Spanish representation initially) and with the origin that can be seen in the following figure.





Among its sponsors are the main international organizations in the industrial and cybersecurity fields:

SPONSORS **PLATINUM**



SPONSORS **GOLD**



SPONSORS **SILVER**



SPONSORS **BRONZE**





There are **industrial organizations** such as Aguas Andinas ,Arkossa, Central Lechera Asturiana, CLH, EDP, Enersa, COGA (Operator of Gas del Amazonas), Enagas, FCC Industrial, Gas Natural, Gestamp, Iberdrola, Inditex, Metro de Madrid, Repsol, Sabic o TMB. **Engineering** such as Técnicas Reunidas, Initec, Sener o TSK.

Industrial manufactureres such as Siemens or Phoenix Contact. **Cybersecurity manufacturers** like Checkpoint, Cisco, Fortinet o Kaspersky, are just a sample of the ecosystem that integrates the Center, complemented by different universities, **public entities and technology centers** (such as Tecnalía, the largest center technology of Spain and fourth of Europe).

In addition, those organizations and collaborators with whom there is a specific collaboration framework in the field of Industrial Cybersecurity have a special place, among which we could highlight in Spain the Borredá Foundation, INCIBE, CNPIC, CCN, ISACA, ISA or PESI (Spanish Industrial Safety Platform), in the United Kingdom to ABI Research, IRN and SMi, in the United States IQPC, in Latin America ARPEL, or at the European level ENISA, among others.

In short, the ecosystem of the Center is its main value and its continuous growth and absolute support of the initiative, from the activity and resources, only confirms the relevance and impact of the organization





CONCLUSIONS



There is no better way to meet the objectives set, than the sustainability of the Center itself.

There is no better demonstration of its compliance than the real (and financial) support of all the actors. It is the essential energy for your activity.



Undoubtedly, it is time to lead by example (leading by doing), and it is what we all have the opportunity to do.



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